



**CITY NETWORK**

# Partner Program

# Join the European movement

Partnering with us increases your ability to enable customer growth, availability and regulatory compliance on a global scale.

## Build value

Give your customers access to a modern and technically advanced and GDPR compliant cloud infrastructure.

## Increase your skills

Build your organisations skills, attract new talent, and increase your ability to innovate with open source tools for containers, automation, orchestration and more.

## Gain a competitive edge

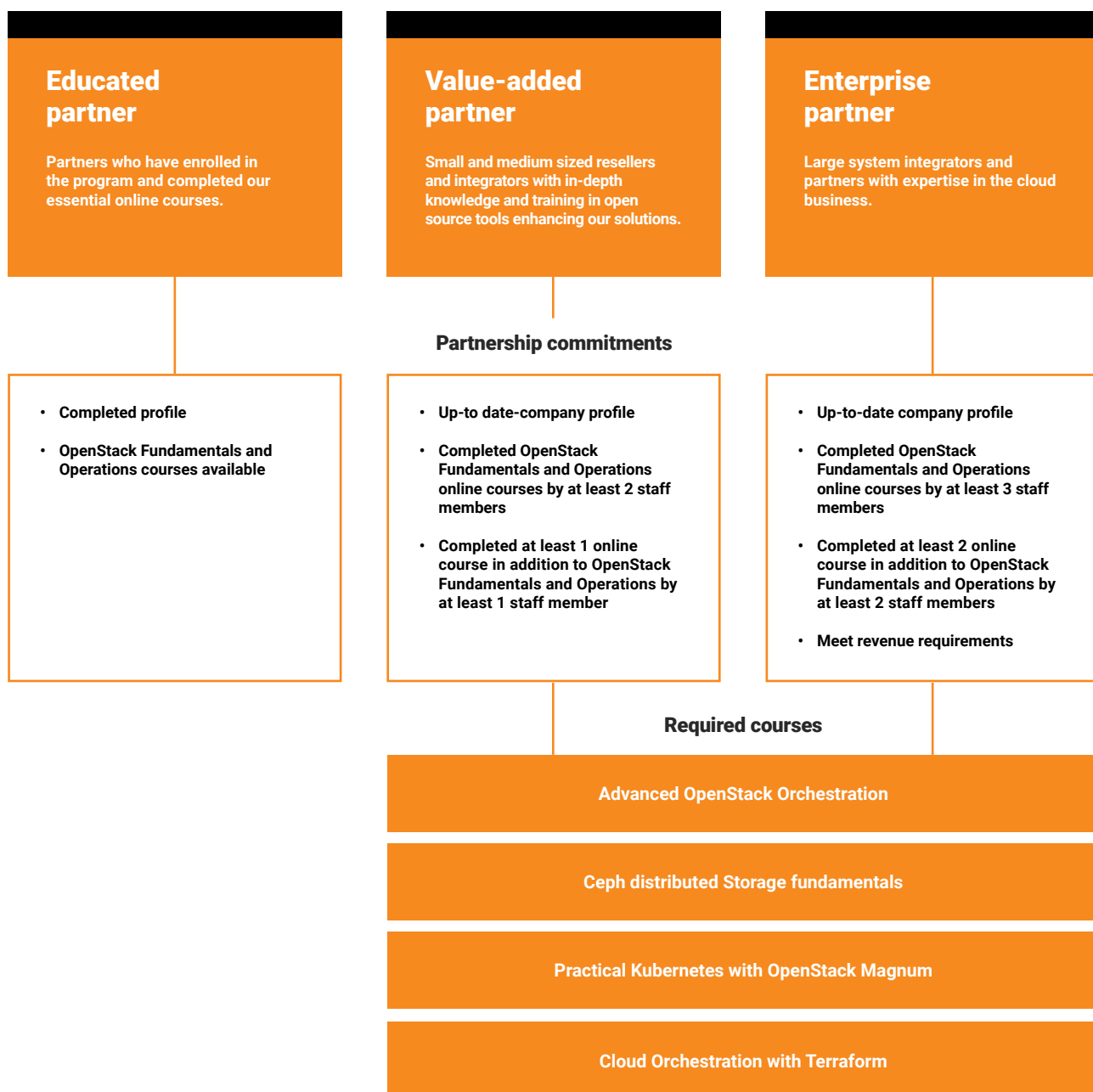
Enable and increase cloud adoption by adding the European cloud alternative to your service offering.

Let your organisation grow by taking advantage of our established ecosystem and expertise in open source-based cloud solutions and training. Attract new clients by showcasing your understanding of local challenges and uncertainty in cloud adoption, laws, and regulatory compliance. Simply put, you will gain a competitive edge by adopting cloud-agnostic strategies that will increase your margins.

**Partner with European cloud alternative and join the movement.**

# Three levels of commitment

A City Network partnership comes in three flavors allowing your business to choose an appropriate level of commitment to focus on what matters - your customers. From the Educated partner to our Enterprise partners, it all comes down to showcasing your understanding of your customer's needs and challenges.



# A plethora of benefits

The advantage of partnering with us is your ability to learn from our IT infrastructure experts and our vast experience in building open source-based public, private and compliant cloud solutions.

Let us become your source of cloud, compliance, and infrastructure knowledge and help guide you and your customers through the cloud adoption journey.

We offer excellent benefits for any partnership level, whether you want to start small and focus on education or adding a global, public cloud to your service offering.

Partnership level	Educated partner	Value-added partner	Enterprise partner
<b>Sales</b>			
Reseller discounts		✓	✓
Leads access		✓	✓
Business plan		✓	✓
Sales support	✓	✓	✓
Demo accounts		✓	✓
<b>Marketing</b>			
Marketplace listing	✓	✓	✓
Market development support		✓	✓
<b>Support</b>			
Online courses	✓ *	✓	✓
Basic support	✓	✓	✓
Extended support		✓	✓

\* 1 free course seat (OpenStack Fundamentals or Operations). Discounts on additional seats and courses.

# Partner with us

We would like to hear from you and talk about how City Network can help grow your expertise and business.

Apply for partnership at

[citynetwork.eu/partner-with-us](https://citynetwork.eu/partner-with-us)

## About City Network

City Network is a leading global supplier of IT infrastructure cloud services based on OpenStack. The company delivers public, compliant and private clouds.

City Network is certified according to ISO 9001, 14001, 27001, 27010, 27013, 27017 and 27018 – internationally recognized standards for quality, sustainability and information security. Its services are available from more than 20 data centers around the world. With its compliant cloud, City Network ensures that customers adhere to demands originating from specific laws and regulations concerning auditing, reputability, data handling and data security, such as Basel, Solvency and GDPR. City Network is a part of Iver.